

# SafeConsole Purchase Options and Full Feature Comparison

 **New in version 4.7-4.9+**

SafeConsole manages 500 000+ secure USB drives for over 1000 customers in 32 countries. BlockMaster can provide references in all industries.

License edition	SafeConsole for Kingston and SafeConsole	SafeConsole Cloud
Target customer	Enterprise to SMB (10 000+ to 1 users)	1-500 users
Installation/Environment	On-premise Windows or Virtual Machine. Windows 7+, 4GB RAM, 50GB disk.	SaaS hosted with RackSpace
Secure USB devices that SafeConsole manages	<p>Manages all SafeConsoleReady Secure USB Drives from Kingston, currently these are the secure USB SKUs</p> <p><b>DTVP30M Management Ready</b></p> <p>DTVP30M-R/4GB DTVP30M-R/8GB DTVP30M-R/16GB DTVP30M-R/32GB DTVP30M-R/64GB</p> <p><b>(make sure to purchase the Management Ready SKUs.</b></p> <p>Listing on Kingston's website: <a href="http://www.kingston.com/en/usb/encrypted_security#dtvp30">http://www.kingston.com/en/usb/encrypted_security#dtvp30</a> <a href="http://www.kingston.com/en/usb/encrypted_security#dt4000G2">http://www.kingston.com/en/usb/encrypted_security#dt4000G2</a></p> <p><b>SafeConsole for Kingston exclusively manages Kingston devices and grants access to Kingston global 24/7 support. All other features are the same as SafeConsole.</b></p> <p>SafeConsole also manages: DataLocker (Sentry FIPS), Ctwo (SafeXs), Cardwave (SafeToGo), CMS Products (CE Secure Vault Flash).</p>	<p><b>DataTraveler 4000 G2 Management Ready</b> <b>FIPS 140-2 Level 3</b></p> <p>DT4000G2M-R/4GB DT4000G2M-R/8GB DT4000G2M-R/16GB DT4000G2M-R/32GB DT4000G2M-R/64GB</p>
Where to buy?	Global Channel Sales or Direct, contact <a href="mailto:sales@blockmastersecurity.com">sales@blockmastersecurity.com</a> for channel pricing and possible discounts (starting at 50 seats).	Purchase by starting a trial. Contact <a href="mailto:sales@blockmastersecurity.com">sales@blockmastersecurity.com</a> to purchase long term contracts.
How to trial SafeConsole	Start your SafeConsole Trial at <a href="http://www.blockmastersecurity.com/safeconsole-trial">http://www.blockmastersecurity.com/safeconsole-trial</a> If you have not received your start email within 5 minutes please contact <a href="mailto:sales@blockmastersecurity.com">sales@blockmastersecurity.com</a>	
Key separating feature	Full control of environment and LDAP/AD integration	Easy to get started
License term	One-time life-time license with annual maintenance (20%).	Monthly subscription
<b>SKU options and price per managed device, end-customer list pricing</b>	<p><b>SafeConsole for Kingston SKU and pricing</b></p> <p>DTVPM-SC01     \$45/€33/£28 life-time license DVTPM-AMC-01     \$9 yearly maintenance</p> <p><b>SafeConsole SKU and pricing</b></p> <p>SC-LL     \$45/€33/£28 life-time license SC-AMC-1     \$9 yearly maintenance for SC-LL</p>	<p><b>SafeConsole Cloud SaaS</b></p> <p>SC-CLOUD     \$20 monthly for managing first -10 devices. \$2/monthly per additional device.</p> <p>Manages all SafeConsoleReady devices including Kingston secure USBs, but is supported solely by BlockMaster.</p>

BM-SC-LIST-150507

Please contact [sales@blockmastersecurity.com](mailto:sales@blockmastersecurity.com) for any inquiries, we will assist you in finding hardware and software purchase alternatives and sourcing.

<p><b>Purchase Order example</b> Each managed device requires a “seat” in the server.</p> <p>Lost or broken devices can be set to Factory Reset which will release the seat and allow a new secure USB to use it.</p>	<p>To manage 10 devices (secure USB drives) you purchase 10 pieces of DTVPM-SC01 or SC-LL. To receive priority support and updates of the software you purchase 10 pieces of DVTM-AMC-01 or SC-AMC-1. Example follows:</p> <p>Purchase Order SafeConsole for Kingston - Customer Alpha</p> <table border="0"> <tr> <td>10 pcs of DTVPM-SC01 at \$45</td> <td>\$450</td> </tr> <tr> <td>10 pcs of DVTM-AMC-01 at \$9</td> <td>\$90</td> </tr> <tr> <td><b>TOTAL</b></td> <td><b>\$540</b></td> </tr> </table> <p>Include end-customer contact details for license creation (contact name, organization, address, phone, email).</p> <p>Place orders to <a href="mailto:order@blockmastersecurity.com">order@blockmastersecurity.com</a></p>	10 pcs of DTVPM-SC01 at \$45	\$450	10 pcs of DVTM-AMC-01 at \$9	\$90	<b>TOTAL</b>	<b>\$540</b>	<p>Contact <a href="mailto:sales@blockmastersecurity.com">sales@blockmastersecurity.com</a> to purchase long term contracts.</p>				
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10 pcs of DVTM-AMC-01 at \$9	\$90											
<b>TOTAL</b>	<b>\$540</b>											
<p>Sophos SafeConsoleReady Antivirus, non-intrusive and automatic, deployed through SafeConsole to secure USBs as a portable agent.</p>	<p>BMSCR-SOPHOS-AV \$11/€8/£7 yearly subscription purchase one piece per secure USB that is to be protected.</p>	<p>Not available</p>										
<p> Device LockOut port control, <b>separate software</b> installed on each computers (price per protected computer).</p> <p><b>Improved white-list:</b></p> <ul style="list-style-type: none"> <li>• Only allow your own secure USBs.</li> <li>• Ability to white-list any USB storage device</li> </ul>	<table border="0"> <tr> <td>SC-DL</td> <td>\$8/€6/£5 life-time license</td> </tr> <tr> <td>SC-AMC-DL</td> <td>\$2/€1.5/£1.25 yearly maintenance to receive software updates and priority support.</td> </tr> </table> <p>To lock down USB on 10 computers purchase</p> <table border="0"> <tr> <td>10 pcs of SC-DL at \$8 and</td> <td>\$80</td> </tr> <tr> <td>10 pcs of SC-AMC-DL at \$2</td> <td>\$20</td> </tr> <tr> <td><b>TOTAL</b></td> <td><b>\$100</b></td> </tr> </table>	SC-DL	\$8/€6/£5 life-time license	SC-AMC-DL	\$2/€1.5/£1.25 yearly maintenance to receive software updates and priority support.	10 pcs of SC-DL at \$8 and	\$80	10 pcs of SC-AMC-DL at \$2	\$20	<b>TOTAL</b>	<b>\$100</b>	
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<h2>Feature listing</h2>												
<p><b>Core features</b></p>	<p><b>SafeConsole</b></p>	<p><b>SafeConsole Cloud</b></p>										
<p>Remote management of drive configurations</p>	<p>Yes</p>	<p>Yes</p>										
<p>Reflect any directory service (Active Directory) at time of installation and continuously</p>	<p>optional</p>	<p>No, but users are structured to their current organizational unit when registered to provide structure.</p>										
<p>Granular configuration</p>	<p>Yes</p>	<p>Yes</p>										
<p>Self-service plug-and-play deployment</p>	<p>Yes</p>	<p>Yes</p>										
<p>Multiple SafeConsole administrator roles</p>	<p>Yes</p>	<p>Yes</p>										
<p>Manage administrator groups in directory service</p>	<p>Yes</p>	<p>No</p>										
<p>Administrator audit (XML export)</p>	<p>Yes</p>	<p>Yes</p>										

Limit access to SafeConsole (IP filter, certificate)	Yes	No
Multi-language administrator interface English, Deutsch, Español, Français, Polski	Yes	Yes
Self-contained, all-in-one installation package	Yes	SaaS
Locked to organization with certificate	Yes	Yes
Connect to server interface with web browser	Yes	Yes
Run in private or public (Internet) mode	Yes, make sure to activate Server Connection to enable devices to call back to server over the Internet.	
<b>Security and configuration features</b>	<b>SafeConsole</b>	<b>SafeConsole Cloud</b>
Custom password policy	Yes	Yes
Remote password reset over phone or Internet (Challenge/Response - PKI)	Yes	Yes
Local self-service password reset (PKI). One-click no-registration user enrollment.	Yes, uses ZoneBuilder feature	Yes, uses ZoneBuilder feature
User passwords never stored on central server.	Never stored or visible to administrator or user, fully in line with SANS and ISC <sup>2</sup> best practices.	
ZoneBuilder (automatic unlock on trusted user accounts) Device State Management	Yes	Yes
Device State Management. Remote kill, disable, mark as lost. Automate with rules.	Yes	Yes
Self-service mark as "found"	Yes	Yes
Custom return-to-owner message	Yes	Yes
Search for drives and users	Yes	Yes
FileRestrictor (white-list accepted file-types) anti-malware	Yes	Yes
Inactivity Lock management	Yes	Yes
File and Device/User Audit (Excel, XML)	Yes	Yes
Track and trace IP	Yes	Yes
Audit trail for threat detections with Sophos SafeConsoleReady AV (separate purchase)	Yes	Sophos SafeConsoleReady AV is not available.
Deploy RSA SecurID token (requires RSA server)	Yes	Yes, with local network file delivery

Content audit (recreate drives for forensics)	Yes	No
 Automatic incremental backup and remote "clone drive" restore. <b>Backup to the cloud client-side encryption.</b>	Yes, make sure to install the ShieldShare Storage Engine. Backup use is included in the SafeConsole license.	No
Publisher, install applications or send files to drives over Internet	Yes	Yes, but you can only deliver files locally
 <b>Simplified device connection to SafeConsole with a registration address</b> that is quickly entered in the device software. No other setup needed.	<b>Yes, in version 4.8 device and server</b>	<b>Yes, in version 4.8 device and server</b>
 ZoneRestrictor – only allow devices to work on select machines	Yes	Yes, but the Trusted IP Zone filter cannot be used for setup.
Authorized Autorun management with integration scripts	Yes	Yes
Write Protection <ul style="list-style-type: none"> <li>Off-site write protect drives</li> <li>Enable users to unlock drives in write protected mode</li> <li>Remote Content Distribution to write protected devices</li> </ul> Requires 4.2+ device software	Yes	Yes
 Collect and use device user information. <b>Sort and search based on collected information in the Device Overview.</b>	Yes	Yes
Customize device "about" screen	Yes	Yes
 Integrate audit trails with your SIEM of choice such as Qradar or Splunk <b>Continuously export audit logs to external locations</b>	<b>Yes, since server 4.9.2</b>	No